I cannot applaud our frontline workers in our Thrift Stores, Donor Welcome Centres, and Distribution and Recycling Centres enough for their service and dedication to creating safe environments for each other, our Guests, and our Donors. My sincere appreciation to our entire team across the country – none of the incredible work that we do as an organization would be possible without them.

May God bless you and thank you for all that you do,

Ted Troughton
Managing Director

After the initial closures of our Thrift Stores and Donor Welcome Centres across Canada in March 2020, COVID-19 restrictions continued to have a significant impact on our organization last fiscal year, including a total of over 230 days of closure in some provinces. We operated at significantly reduced retail capacities to accommodate physical distancing, as well as many additional health and safety precautions to keep our staff, guests, and donors safe.

It was a challenging time for retail operations, yet through it all we remained committed to safely serving our communities and our employees. We are proud to reflect our values of inclusivity and equality through our over 1,900 employees and our shared communities of over 8 million individuals, composed of diverse Canadians from all backgrounds, religions, ages, genders, and identities.

It has truly been an unprecedented year. From face masks becoming a legal requirement in most of the country, to the introduction of social and physical distancing into our everyday language, this year’s Annual Report recognizes how our organization adapted and why our work matters more than ever. In this report, you will read about the impact of your support through stories of hope, service, dignity, and stewardship, as well as our ever-growing waste diversion efforts and overall contributions to the work of The Salvation Army.
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I would also like to thank our wonderful Thrift Store community for their unwavering support during this past year. Together, we are continuing to build stronger communities.

May God bless you and thank you for all that you do,

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Managing Director
WHAT WE DO

The Salvation Army Thrift Store National Recycling Operations (NRO) is part of one of the largest national charities in Canada that gives hope and support to over 2.1 million people.

As a non-profit organization and the only national division of The Salvation Army, our operations and impact span from coast to coast. Through our Thrift Stores, we offer savings on gently used clothing, textiles, and household items while generating funds to support local Salvation Army programs, services, and emergency relief efforts. Through our Donor Welcome Centres and Distribution and Recycling Centres, we are Canada’s largest national clothing recycler providing our communities with a place to drop off unneeded items and empowering these donations to make a difference.
WE DO THIS TOGETHER THROUGH THE SUPPORT OF:

98
Thrift Stores and Donor Welcome Centres

11
Distribution and Recycling Centres

4
Regional Home Offices

1,941
Employees

Over 8 million
generous Guests and Donors

Over 60
Partnerships with Municipalities, Waste Organizations, Associations, and other Non-Profit Partners.

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WHO WE ARE

OUR CORE VALUES

Hope – We give hope through the power of the gospel of Jesus Christ.
Service – We reach out to support others without discrimination.
Dignity – We respect and value each other, recognizing everyone’s worth.
Stewardship – We responsibly manage the resources entrusted to us.

Hope Through Partnership

During the height of the pandemic in Canada, a Facebook group of over 1,000 members in Ottawa, ON, sewed face masks to provide free of charge to community members upon request. When the group ran out of material, our NRO team in Ottawa were eager to support the cause.

Although we were temporarily closed to the public in accordance with public health restrictions, our Orleans, Richmond, Bell’s Corners, and Merivale stores in the area each gathered and donated bags of cotton pillowcases and bed sheets.

According to the group, one queen-sized bedsheets provides enough material for up to 40 masks. Thanks to the support of our Ottawa team, hundreds of masks were able to be provided to the community, including for new mothers to help protect their newborn babies as they left the hospital.

Dignity Through Empowerment

Our Thrift Stores are essential to many in our communities across Canada, as one individual in Ottawa witnessed first-hand. She was so moved by an experience in December that she sent it to her local newspaper to share with others. In the parking lot of her local Thrift Store, she saw a police officer walk into the store and return to her cruiser with a mask. She gave the young man in her backseat the mask, then escorted him inside. He had only a T-shirt and jeans on in the middle of winter.

The police officer explained the situation to one of our store employees, who immediately made the young man feel welcomed and cared for. No questions were asked as she began to help him look for a winter coat, warm socks, and a pair of winter boots.

We strive to make instances such as this commonplace in our organization. Anyone who comes to us in need of help will receive assistance based solely on their need and our capacity to help, regardless of race, disability, identity, age, or religion. We are thankful to be able to help restore dignity to anyone in need of a helping hand.
**Mission**

Our role, within the context of The Salvation Army, is both to generate funds to help The Salvation Army achieve its mission, and to have a positive influence in our communities.

**Vision**

By operating successful Thrift Stores and integrating with the mission and work of The Salvation Army as a whole, we exist as a functioning and thriving modern day model of William Booth’s “Household Salvage Brigade” through which the marginalized and excluded of society are refreshed and regenerated by meeting their practical needs.

**Service Through Support**

With more than 250 people experiencing homelessness and trying to survive the winter outdoors in parks in Victoria, BC, the local Salvation Army Addiction and Rehabilitation Centre (ARC) experienced desperate requests for sleeping bags, tents, and warm bedding last winter.

Prior to the pandemic, the ARC was the only social service provider in the city whose doors remained open overnight. With COVID-19 restrictions, the ARC’s ability to help those with nowhere else to go during the winter months was severely limited.

After learning this, the Victoria NRO team stepped in to gather essential items from the area Thrift Stores to provide to the ARC for distribution. These donations enabled the ARC to continue supporting the community with dry socks, warm clothes, sleeping bags, sweaters, jackets, tents, and more to care for those experiencing homelessness.

**Stewardship Through Thrift**

As a non-profit organization, we have a unique retail proposition that allows us to provide a high value shopping experience at a low cost, a place to recycle and donate unneeded items, and an opportunity to help care for those in need. This is a responsibility that we take seriously.

Even before the COVID-19 pandemic, we have seen a continued trend to thrift as our society moves away from fast fashion and looks for sustainable, environmentally conscious retail choices. Despite the impact of the pandemic, we were thankful to be able to open three new Thrift Stores and re-locate two existing stores to better serve our communities last fiscal year.

From new locations in Surrey, BC, and Strathmore and Douglas Square, AB, to re-locations in Montreal, QC, and Port Coquitlam, BC, we are thrilled to be able to serve even more Canadians. The Salvation Army Thrift Store is committed to helping individuals and families in need, including through The Salvation Army’s voucher program that empowers vulnerable individuals and families to shop in our stores free of charge.

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YOUR SUPPORT IN ACTION

By shopping and donating at The Salvation Army Thrift Store, your impact is limitless. From helping to support programs and services in your community, such as food banks, school programs and camps, shelter for people experiencing homelessness, and addictions rehabilitation, to contributing to environmental sustainability through retail and recycling, you are helping us build stronger communities together.

WITH THE SUPPORT OF OUR GUESTS AND DONORS WE HAVE:

Raised $598,140 through our Thrift Stores to support our local communities. That includes:

- $59,160 Local Community Support
- $197,106 COVID-19 Relief Fund
- $340,316 Kettle Campaign

Provided 11,428 vouchers to neighbours in need who shopped at our Thrift Stores free of charge at a value of $1,111,402
Diverted
70,820,221 lbs
from local landfills

The equivalent of 1,400 full recycling trucks!

That includes:

- 27,912,817 lbs of clothing and textiles
- 28,256,587 lbs of household items
- 8,625,431 lbs of electronics and metal
- 6,025,386 lbs of books, paper, and pulp

That includes:

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THE SALVATION ARMY CANADA

The Salvation Army gives hope and dignity to vulnerable people today and every day in over 400 communities across Canada and in 132 countries around the world. The Salvation Army exists to share the love of Jesus Christ, meet human needs, and be a transforming influence in the communities of the world.

Over 2.1 Million people were helped by The Salvation Army in Canada last year.

1.5 Million people were assisted with food, clothing or practical assistance.

15,400 people were helped when an emergency or disaster struck.

2.8 Million meals were provided at shelters and in feeding programs.

245,000 people were helped at Christmas with food hampers and toys.

51,000 people were referred to social service partners for practical help and support.

5,613 children were helped through Brighter Futures Children’s Sponsorship.
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